Mastering the Art of Mediation: A Comprehensive Training

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Munich (Germany)

UK Traininig
PARTNER



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Ref: 20222198_129009 Location: Munich (Germany) Fees: 5200 GBP

Why This Course

Mediation has become an essential tool for resolving disputes efficiently while preserving relationships. It requires a unique combination of structured process, strong communication skills, and the ability to manage emotions and complex interactions.

This intensive 1-week program is designed to provide a practical introduction to mediation. It blends core principles with hands-on experience, allowing participants to build confidence through real scenarios and develop the skills needed to handle a wide range of conflicts effectively.

What You'll Learn and Practice

By participating in this program, you will:

- Understand the fundamental principles and process of mediation
- Develop strong communication and active listening skills
- Learn techniques for handling difficult conversations and emotions
- Practice mediation through realistic role-playing scenarios
- Apply ethical standards and best practices in mediation

The Program Flow

Day 1: Introduction to Mediation

- Understanding conflict and dispute resolution
- The role and responsibilities of a mediator
- Mediation models and approaches
- Ethical considerations in mediation

Day 2: Communication Skills for Mediators

- Active listening techniques
- Effective questioning strategies
- Nonverbal communication
- Reframing and summarizing



Day 3: The Mediation Process

- Stages of mediation
- Opening statements and setting the tone
- Identifying issues and interests
- Generating options and problem-solving

Day 4: Advanced Mediation Techniques

- Managing power imbalances
- Dealing with difficult behaviors and emotions
- Breaking impasses
- Caucusing strategies

Day 5: Practical Application and Skill Development

- Complex case simulations
- Drafting mediation agreements
- Self-reflection and continuous improvement
- Building a mediation practice

Individual Impact

- Strengthen communication and interpersonal skills
- Improve ability to manage conflict effectively
- Build confidence in facilitating discussions
- Develop a structured approach to dispute resolution

Work Impact

- Improve conflict resolution within teams and organizations
- Reduce escalation of disputes
- Enhance collaboration and communication
- Support more effective decision-making processes

Training Methodology

This program combines theory with hands-on practice to ensure real skill development:

- Interactive sessions and guided discussions
- Role-playing exercises and simulations
- Case-based learning scenarios
- Group activities focused on communication techniques
- Continuous feedback and reflection



Beyond the Course

By the end of the program, participants will be able to:

- Conduct a full mediation process with confidence
- Apply effective communication techniques in challenging situations
- Manage high-conflict scenarios professionally
- Use practical tools and strategies in real-world mediation contexts

