

Contract Drafting and IP Rights: Comprehensive Diploma Course

2027 00000 9 – 5
Accra (Ghana)

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Day 3: Advanced IP Clauses and Negotiations

- Drafting complex IP licensing terms.
- Negotiation strategies for IP-rich agreements.
- Managing IP in collaborative research contracts.
- Cross-border IP considerations in international agreements.

Day 4: Specialized Agreements and Industry-Specific Issues

- Technology transfer and commercialization agreements.
- IP issues in employment and consultant contracts.
- Software licensing and SaaS agreement provisions.
- IP considerations in M&A transactions.

Day 5: Practical Application and Risk Management

- Drafting exercises: full contract creation and review.
- IP due diligence and audits.
- Dispute resolution clauses for IP-related conflicts.
- Emerging trends in IP law and contract drafting.

Individual Impact

- Strengthen your ability to draft clear and comprehensive commercial agreements with confidence.
- Enhance your skills in negotiating and protecting IP rights across different contract types.
- Build practical expertise in identifying and managing IP-related risks in transactions.
- Gain useful drafting approaches, templates, and review techniques for day-to-day legal work.

Work Impact

- Improve the quality and consistency of contract drafting across commercial and IP-related matters.
- Strengthen protection of intellectual property assets through better contractual design.
- Support more effective negotiation, risk allocation, and dispute prevention.
- Enhance the organization's ability to manage IP-sensitive transactions with greater legal confidence.

Training Methodology

This program integrates contract drafting principles, intellectual property knowledge, and practical application to ensure real-world relevance and professional impact. Learning methods include:

- Real-world case studies on commercial contracts and IP-related disputes.
- Practical exercises in drafting, reviewing, and refining agreement clauses.
- Interactive workshops on licensing, ownership, confidentiality, and negotiation strategy.
- Group discussions on industry-specific contract challenges and IP risk management.
- Frameworks and tools for improving drafting quality and protecting IP interests effectively.

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Beyond the Course

Upon completion, participants will be better equipped to draft, review, and negotiate contracts involving intellectual property with greater clarity, confidence, and commercial awareness. They will return ready to:

- Draft stronger commercial agreements with clearer IP protection provisions.
- Negotiate IP-related terms more effectively across different transaction types.
- Identify and mitigate IP risks earlier in the contract process.
- Support more secure and strategically structured commercial relationships.

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles and the text 'UK Training PARTNER'.

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