

Fundamentals of Project Finance: A Comprehensive Overview

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Boston, Massachusetts (USA)

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Fundamentals of Project Finance: A Comprehensive Overview

2022-2023 **2021-2022** **2020-2021** **2019-2020** **2018-2019** **2017-2018** **2016-2017** **2015-2016** **2014-2015** **2013-2014** **2012-2013** **2011-2012** **2010-2011** **2009-2010** **2008-2009** **2007-2008** **2006-2007** **2005-2006** **2004-2005** **2003-2004** **2002-2003** **2001-2002** **2000-2001** **1999-2000** **1998-1999** **1997-1998** **1996-1997** **1995-1996** **1994-1995** **1993-1994** **1992-1993** **1991-1992** **1990-1991** **1989-1990** **1988-1989** **1987-1988** **1986-1987** **1985-1986** **1984-1985** **1983-1984** **1982-1983** **1981-1982** **1980-1981** **1979-1980** **1978-1979** **1977-1978** **1976-1977** **1975-1976** **1974-1975** **1973-1974** **1972-1973** **1971-1972** **1970-1971** **1969-1970** **1968-1969** **1967-1968** **1966-1967** **1965-1966** **1964-1965** **1963-1964** **1962-1963** **1961-1962** **1960-1961** **1959-1960** **1958-1959** **1957-1958** **1956-1957** **1955-1956** **1954-1955** **1953-1954** **1952-1953** 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The Program Flow

Day 1: Introduction to Project Finance

- Project finance fundamentals and market overview.
- Understanding the role of project finance in infrastructure, energy, and long-term capital projects.
- Key participants and their roles.
- Sponsors, lenders, governments, contractors, operators, advisors, and insurers.
- Project finance versus corporate finance.
- Legal and contractual frameworks.
- Practical exercise: Mapping the structure and participants of a project finance transaction.

Day 2: Risk Analysis and Mitigation

- Identifying and categorizing project risks.
- Construction, completion, operational, market, revenue, legal, political, environmental, and social risks.
- Risk allocation and mitigation strategies.
- Allocating risks to the parties best able to manage them.
- Political and country risk assessment.
- Environmental and social risk considerations.
- Workshop: Developing a project risk matrix and mitigation plan.

Day 3: Financial Modeling for Project Finance

- Building a project finance model.
- Understanding assumptions, revenues, costs, debt schedules, taxes, reserves, and cash flows.
- Cash flow projections and sensitivity analysis.
- Key financial ratios and metrics.
- Debt service coverage ratio, loan life coverage ratio, internal rate of return, net present value, and payback period.
- Scenario analysis and stress testing.
- Practical exercise: Reviewing and interpreting a project finance model.

Day 4: Deal Structuring and Documentation

- Capital structure and financing options.
- Debt, equity, mezzanine finance, guarantees, grants, and blended finance structures.
- Term sheets and key contract provisions.
- Intercreditor issues and security packages.
- Due diligence process and requirements.
- Commercial, legal, technical, financial, environmental, and insurance due diligence.
- Workshop: Structuring a project finance deal and reviewing key documentation.

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A graphic of a chessboard with several chess pieces. A gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. The board is checkered, and there are concentric circles in the background.

Day 5: Current Trends and Case Studies

- Renewable energy and infrastructure project finance.
- Public-Private Partnerships and their project finance characteristics.
- Emerging market challenges and opportunities.
- Current trends in sustainable finance, climate finance, and infrastructure investment.
- Case study analysis and group presentations.
- Lessons learned from successful and challenging project finance transactions.
- Final activity: Presenting a project viability and bankability assessment.

Individual Impact

- Strengthen your understanding of project finance structures and transaction principles.
- Improve your ability to assess project viability and bankability.
- Build confidence in identifying, analyzing, and mitigating project risks.
- Gain practical exposure to financial modeling and key project finance metrics.
- Improve your understanding of deal structuring, documentation, and due diligence.
- Develop stronger capability to participate in project finance discussions and decisions.

Work Impact

- Improve project evaluation and financing decision quality.
- Strengthen risk allocation and mitigation in project finance transactions.
- Support better preparation for lenders, investors, and project stakeholders.
- Improve financial modeling interpretation and project bankability assessment.
- Enhance deal structuring and negotiation readiness.
- Build stronger organizational capability in infrastructure, energy, PPP, and long-term project financing.

Training Methodology

This program uses a practical and transaction-focused approach to help participants understand project finance in real business contexts. Learning methods include:

- Interactive lectures and guided discussions.
- Project finance case studies.
- Project structure and participant mapping exercises.
- Risk identification and mitigation workshops.
- Financial modeling review and interpretation activities.
- Sensitivity analysis and stress testing exercises.
- Deal structuring and documentation review.
- Group presentations, peer discussion, and facilitator feedback.

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Beyond the Course

Upon completion, participants will be prepared to approach project finance transactions with greater clarity, structure, and confidence. They will return ready to:

- Assess project viability and bankability.
- Build and interpret project finance models.
- Identify and mitigate key project risks.
- Support project finance deal structuring and documentation.
- Review term sheets, contracts, and due diligence requirements more effectively.
- Engage more confidently with lenders, sponsors, advisors, and project stakeholders.

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) in gold and silver, set against a background of concentric circles.

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