

Mastering Negotiation and Dispute Resolution Techniques

2027 8 – 4
Amsterdam (Netherlands)

UK Traininig

PARTNER





Day 4: Advanced Dispute Resolution Techniques

- Mediation principles and process
- Arbitration fundamentals and best practices
- Alternative dispute resolution methods
- Cross-cultural considerations in dispute resolution

Day 5: Negotiation Challenges and Ethical Considerations

- Dealing with difficult negotiators and tactics
- Breaking through impasses and deadlocks
- Ethical dilemmas in negotiation and dispute resolution
- Developing a personal action plan for continued growth

Practical Wins for Participants

- Enhanced ability to navigate complex negotiations and conflicts
- Improved communication skills for building consensus and resolving disputes
- Increased confidence in applying various dispute resolution techniques
- Personalized strategies for continued development as a negotiator and mediator

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