

Certified Professional Purchasing Manager (CPPM) Prep Course

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Paris (France)

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Certified Professional Purchasing Manager (CPPM) Prep Course

~~R20222899~~~~218274~~~~0028~~ **Location:** Paris (France) **Fees:** 5200 GBP

Course Description

This intensive 5-day course prepares procurement professionals for the Certified Professional Purchasing Manager CPPM examination. Participants will gain advanced knowledge in strategic procurement, global sourcing, and management principles essential for senior purchasing roles. The course covers all major topics required for CPPM certification, combining theoretical concepts with practical applications.

Learning Objectives

- Develop strategic approaches to procurement and supply chain management
- Master advanced negotiation techniques and supplier relationship management
- Understand global sourcing strategies and international trade principles
- Enhance leadership and management skills specific to procurement
- Prepare thoroughly for the CPPM certification examination

Course Modules

Day 1: Strategic Procurement Management

- Linking procurement to corporate strategy
- Procurement goals and objectives
- Strategic sourcing methodologies
- Supply chain optimization

Day 2: Advanced Purchasing Techniques

- Global sourcing strategies
- Risk management in international procurement
- Total cost of ownership analysis
- E-procurement and digital transformation

Day 3: Supplier Relationship Management

- Supplier evaluation and selection
- Performance metrics and scorecards
- Collaborative supplier relationships
- Conflict resolution and negotiation

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A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The board is white and grey checkered, with concentric circles radiating from the king piece.

Day 4: Financial and Legal Aspects of Procurement

- Cost and price analysis
- Contract types and management
- Legal and ethical considerations
- Budgeting and financial planning

Day 5: Leadership and Strategic Management

- Procurement team leadership
- Change management in procurement
- Stakeholder management
- Strategic decision-making

Practical Wins for Participants

- Ability to implement strategic procurement initiatives that align with organizational goals
- Enhanced negotiation skills leading to cost savings and improved supplier relationships
- Improved capacity to manage global supply chains and mitigate associated risks
- Readiness to take on senior procurement roles and lead procurement teams effectively

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A graphic illustration of a chessboard with several pieces. In the foreground, a large gold king piece stands prominently. Behind it, a silver pawn and a gold pawn are visible. The board is checkered, and the background features concentric circles emanating from behind the king piece.